

Fidelity for fixed income: Systematic approach

Sri Tella: It really is important to note the experience and depth of our research capabilities. The research is the cornerstone of our investment process; it's what we really do rely on and pride ourselves on.

Colin Keenan: One of the real strengths that Fidelity has is that the way ideas really get into the funds here is, as a team, anyone can generate the idea.

Catriona Martin: Here at Fidelity our traders are very much integrated into the investment process. They're highly experienced, and they're not just order takers. They're really the eyes and ears in the marketplace for the portfolio managers.

Michael Plage: Our traders are Wall Street veterans. Therefore they think like portfolio managers. So I sit on the trading floor with the traders and we're talking about opportunities all day long. We're not in an office away from everything; we're right in the middle of all of the information flow.

Eric Mollenhauer: The equity analyst will talk to our analysts a lot about what we're seeing on the credit side, because the cost of debt is a big issue for equity investors as well. So as equity investors are sitting there looking at a company's balance sheet, they'll talk to our analysts – so getting that insight really helps.

Heather Hagerty: We have our own Fidelity country trips for which we're able to leverage our connections and relationships with policy makers. But not just policy makers, but, you know, the CEOs of top both public and private institutions, the regulators, the pension funds – and by doing that what we're able to do is not just have it be a fixed income-only trip, but we bring in our equity counterparts, our asset allocation counterparts, and be able to leverage off of those connections and relationships that they've formed throughout their many years of experience in the industry.

David Wolf: The close relationship and ongoing dialogue that we have with our underlying fixed income managers is one of the real strengths of how we manage our multi-asset class funds. In addition to the performance that they contribute, the market intelligence that they can provide us really helps us make better asset allocation decisions on the funds.

Eric Mollenhauer: Fidelity is going to go above and beyond to drive as much performance as we can. We are going to leave no stone unturned. We're going to throw everything we have at making sure that we're coming out with the best outcome here.

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