

# Now May Be a Good Time to Increase Exposure to International Equity

## Key Takeaways

- The multiyear rally in U.S. stocks has left many equity portfolios with a home-country bias and less diversification than expected.
- While investors with a home-country bias may have done well in recent years, international stocks have rallied strongly of late, and many indicators suggest now may be an ideal time for an increased allocation to non-U.S. equities.
- International stocks are benefiting from strong earnings growth, cheaper valuations, a synchronized global expansion, and falling correlations.
- Taking an active approach to security selection can be a compelling way to pursue favorable returns when investing internationally.

The strong performance of U.S. stocks during the past several years has benefited numerous investors. However, it has also raised the level of risk in many portfolios. Due to the long-running popularity of U.S. stocks, many investor portfolios now have an extreme home-country bias (excessive allocation to domestic stocks). Overexposure to a single country or region creates concentration risk in a portfolio, leaving it vulnerable to a downturn in the region and underexposed to stronger performance in other parts of the world.

One way to help mitigate the risks of a home-country bias is to increase exposure to international stocks, and now may be an opportune time to do so. Many leading indicators suggest that the fundamental and cyclical dynamics for non-U.S. stocks have improved. In accordance, the earnings and stock prices for international companies have greatly improved during the past year (see Exhibit 1, page 2), and their valuations remain attractive relative to U.S. stocks.

## Home-Country Bias, Explained

Home-country bias—the natural tendency of investors to be most attracted to investments in their home market—is not just a U.S. phenomenon. Investors around the world tend to favor the stocks of their home country.

A home-country bias can develop from a conscious decision—an extreme form of “know what you own”—or it can develop unintentionally, as a result of market action. To illustrate the latter, imagine that a hypothetical equity allocation of 70% U.S./30% international stocks was constructed in January 2010 (roughly the start of the U.S. outperformance cycle) and was left untouched (no investments in or out of the portfolio) during the seven-year U.S. rally. By May 2017, the portfolio would have lost a full one-third of its international exposure (from 30% international to 20%), based solely on the capital appreciation of U.S. vs. international stocks during that

period (see Exhibit 2). This illustrates how an equity bias can develop unintentionally without a periodic rebalancing of one’s stock portfolio.

Although U.S. investors with a home-country bias may have done well in recent years, it’s crucial to understand that the performance leadership of domestic and international stocks has tended to be cyclical—one has historically outperformed the other for several years at a time. In fact, the average cycle of the out- or underperformance has been roughly seven years,<sup>1</sup> which is about how long domestic stocks outperformed in this current cycle. Therefore, with the U.S. rally getting long in the tooth and leading indicators pointing toward improved prospects for non-U.S. equities, now may be an ideal time to consider an increased allocation to international stocks.

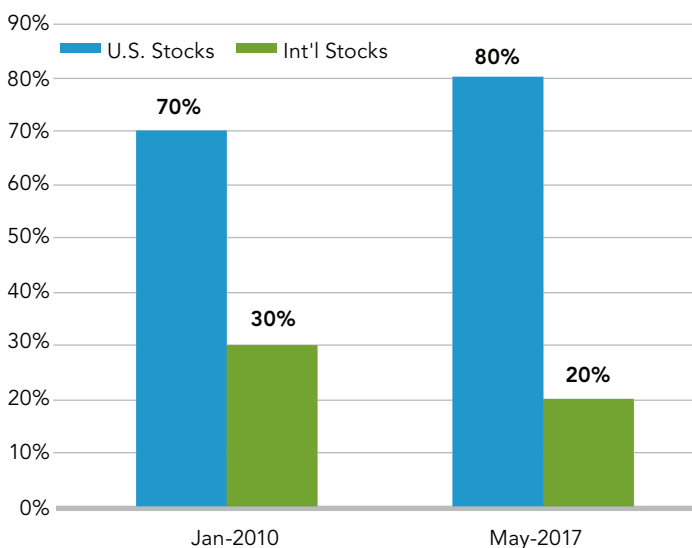
**EXHIBIT 1: After trailing U.S. equities for several years, the recent relative performance of international stocks has been much improved.**

U.S. & INTERNATIONAL AVG. ANNUAL STOCK RETURNS (PERIOD ENDING JUNE 6, 2017)				
	5-Year Return	3-Year Return	1-Year Return	Year-to-Date
U.S. Stocks	15.5%	9.9%	17.6%	9.5%
International Developed	10.7%	2.0%	17.2%	15.3%
Emerging Markets	5.2%	1.8%	26.7%	18.7%

All returns in U.S. dollars. U.S. stocks: S&P 500® Index. International developed: MSCI EAFE Index. Emerging markets: MSCI Emerging Markets Index. See index definitions on page 5. Past performance is no guarantee of future results. Source: FactSet, as of June 6, 2017.

**EXHIBIT 2: A stock portfolio’s geographic allocation, if not rebalanced, can shift considerably over time.**

U.S. and International Equity Allocation (%), 2010 to May 31, 2017



Hypothetical allocation: 70% S&P 500 Index/30% MSCI All-Country World Index (ACWI) ex-U.S. See index definitions on page 5. Source: FactSet, as of June 6, 2017. Past performance is no guarantee of future results. This chart is for illustrative purposes only and does not represent actual or future performance of any investment option or strategy.

### Why International Now?

**International earnings are climbing:** International economies have shown renewed cyclical growth momentum relative to the U.S. since mid-2015.

Accordingly, the gap in corporate earnings growth has also narrowed, making the cyclical outlook for international equities relatively more attractive after several years of underperformance (see Exhibit 3).

**Attractive valuations:** Price-to-earnings (P/E) ratios for both developed international and emerging-market equities remain attractive versus their history and relative to the U.S. market. According to MSCI, as of May 31, 2017, the MSCI USA Index was trading at 18x forward earnings, compared with only 15x for international developed stocks (MSCI EAFE) and 12x for emerging-

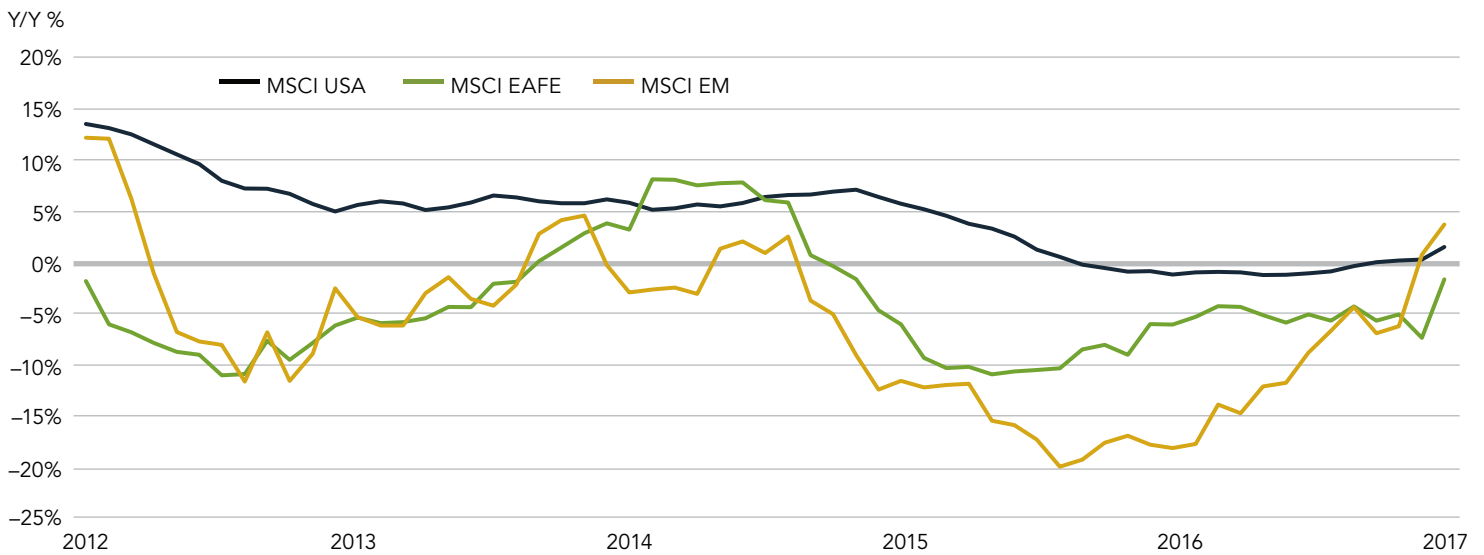
market stocks (MSCI EM). The investment thesis is that by investing when a market is “cheap,” a subsequent reversion to average valuation can provide good upside.

**Most synchronized global expansion in years:** For the past 12 months, the global economy has been experiencing a relatively steady, synchronized expansion. Generally, most developed economies are in more mature (mid to late) stages of the business cycle, with the Eurozone not as far along as the United States. China’s improved cyclical trajectory has boosted many emerging economies and catalyzed a recovery in the global manufacturing, trade, and commodity industries.

**Falling correlations may provide more active opportunities:** During the past three decades, rising globalization coincided with an increase in global equity correlations. Recently, however, anti-globalization

**EXHIBIT 3: Earnings-per-share growth in foreign markets has accelerated sharply in the past two years.**

Global EPS Growth, Trailing 12 Months (2012 to May 31, 2017)



See index definitions on page 5. Sources: MSCI, FactSet, Fidelity Investments (AART), as of May 31, 2017.

sentiment may be contributing to greater diversification benefits for international stocks. Lower correlations could further boost opportunities for active international equity managers, who seek to exceed benchmark performance over the long term by taking advantage of less-efficient markets.

### Investment Implications/Conclusion

Exposure to international equities may help to reduce overall portfolio risk and dampen volatility through greater diversification and lower correlations among investments. Fidelity believes taking an active approach to security selection can be a compelling way to pursue favorable returns when investing internationally. And when it comes to reducing a home-country bias, there

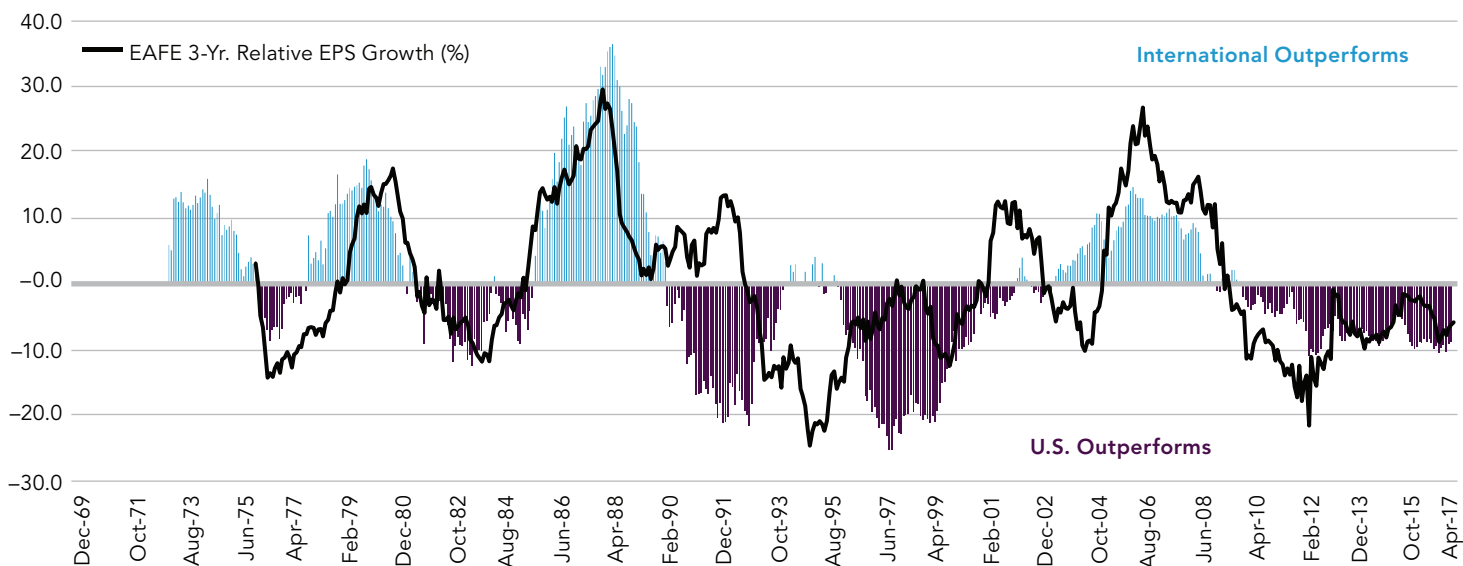
may be no time like the present to increase one's allocation to stock markets overseas.

Currently, the prospects for international stocks seem especially bright. Improved profits and low valuations have made foreign equities more attractive relative to U.S. stocks. The synchronized global expansion also provides a solid backdrop for international equities, and renewed cyclical growth overseas—combined with a maturing U.S. business cycle—suggests the gap in economic performance between the U.S. and the rest of the world has now disappeared.

So investors may want to check to see if their equity exposure needs to be rebalanced and, if so, consider an increased allocation to international stocks. It could make a “world” of difference in their portfolios.

#### EXHIBIT 4: Earnings growth tends to drive stock prices.

Rolling three-year relative performance and relative trailing earnings growth (MSCI EAFE v. MSCI USA)



Period: Dec. 1969 through May 31, 2017. Data shown in U.S. dollars. Sources: FactSet, MSCI, as of May 31, 2017. Past performance is no guarantee of future results.

Fidelity Thought Leadership Vice President Matt Bennett provided editorial direction for this article.

#### **For Canadian investors**

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#### **Endnotes**

<sup>1</sup> Based on rolling five-year relative performance between the S&P 500 Index and the MSCI All Country World ex USA Index.

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#### **Index definitions**

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MSCI USA Index is a market capitalization-weighted index that is designed to measure the performance of the large- and mid-cap segments of the U.S. market.

MSCI Europe, Australasia, Far East Index (EAFE) is a market capitalization-weighted index that is designed to measure the investable equity market performance for global investors in developed markets, excluding the U.S. and Canada.

MSCI Emerging Markets (EM) Index is a market capitalization-weighted index designed to measure the investable equity market performance for global investors in emerging markets.

MSCI All Country World (ACWI) ex USA Index is a market capitalization-weighted index designed to measure large- and mid-cap stock performance across 22 of 23 developed-market countries and 23 emerging-market countries.

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