

# The four pillars for 2019

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## Key Takeaways

- As in 2018, cross-currents suggest market volatility ahead, requiring disciplined asset allocation
- Macro pillar points to particular caution, especially in Canada
- But asset classes are all now cheaper, which is encouraging for longer-term returns

2018 was a difficult year for investors. No less so for those of us allocating assets on behalf of investors. As Fidelity's market strategist Jurrien Timmer has pointed out, despite a meagre 1.7% return, cash was actually the best-performing of any asset class for a USD-based investor for the first time since at least 1951. Absolute returns available to Canadian investors were a bit better, reflecting the tailwind to unhedged foreign asset returns from the broad 6% depreciation in the Canadian dollar through the year. Still, a 60/40 index portfolio made up of half unhedged foreign assets and half Canadian assets would have shown a loss in 2018 (even gross of fees).

Moreover, 2018 was a year particularly amenable to getting whipsawed. The strong performance of equities in January of last year gave way to sharp losses in February; the grind up through much of the remainder of the year was more than reversed in a disastrous Q4. As we write in early February, risk assets have begun the year by reversing some of the fourth quarter's losses, while bonds have generally held in.

It is through these volatile periods that the disciplined approach taken both by ourselves as asset allocators and by our underlying equity and bond managers is particularly rewarded. Not all of our multi asset class funds managed to eke out positive returns net of fees, but 24 of the 26 main funds for which our team is responsible finished in the top quartile relative to peers for the year as a whole (See Exhibit 1).

Does all of this herald a year ahead with greater opportunity for investors? As usual, we apply our four-pillar framework to answer this question and thus guide our active allocation decisions.

Our **macro** pillar, on which we rely most heavily, suggests caution. The previously-flagged slowdown in global growth is both intensifying and broadening (see Exhibit 2), although for now the data continue to point to only a small risk of recession. Markets appeared to be overly fearful of an imminent risk of recession late

last year; the subsequent bounce suggests that investors may now have a more balanced view. A big part of that bounce, however, has also been prompted by the view that the US Federal Reserve tightening cycle is now done, and that the broader headwind of global policy tightening is not as threatening as previously judged.

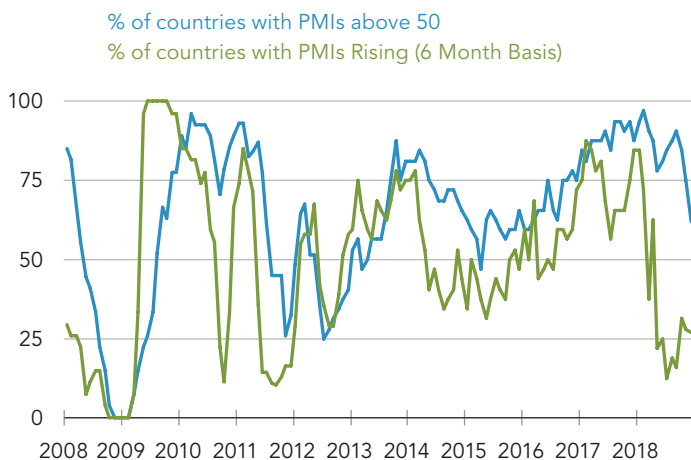
That may be an overly sanguine view. The reduction in global central banks' balance sheets is proceeding unabated. And if the Fed is indeed done raising its policy rate, it likely means that the economy has slowed sharply, enough so to put at risk the earnings expectations that the market is now relying on. By contrast, if the economy stays fairly healthy, the Fed is likely to keep tightening, given the tightness of US labour markets and the risk of future inflation. Either way, the nexus of policy and the economy is unlikely to be particularly market-friendly as capacity constraints bind, which is typical of the late-cycle period we are now in.

Two other market challenges appear to us to be underestimated. First, the threat posed by the ongoing 'trade war' is very difficult to analyze, both because of the unpredictability of the politics involved and because the

modern global economy has never experienced the sort of protectionism now being contemplated. The fact that this risk essentially can't be modeled means it probably is insufficiently discounted in investors' expectations. Second, closer to home, household spending growth in Canada is finally buckling as high debt levels meet tightening financial conditions. This is happening slowly but surely, as seems clear in data such as credit growth, retail sales and housing activity. We remain skeptical that exports and business investment can pick up the slack in this environment of weaker global growth and downside trade risks. The plunge in oil prices in recent months added further to downside pressure on the Canadian economy, which we continue to believe the consensus is underestimating; a Canadian recession in 2019 cannot be ruled out (see Exhibit 3).

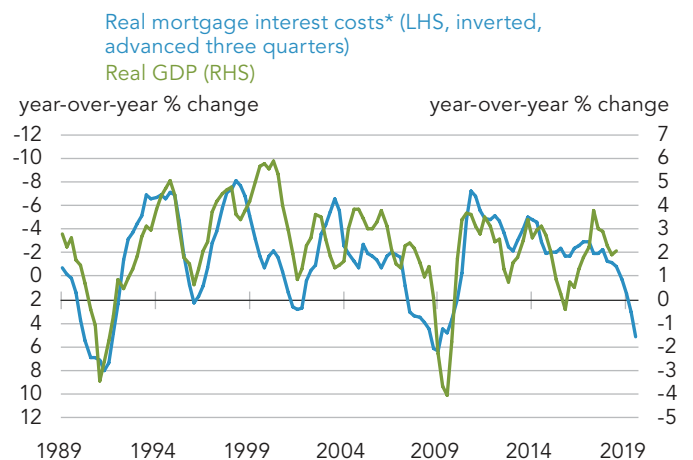
The **bottom-up** pillar – the collection of insights we gather from our underlying asset class portfolio managers and analysts – is somewhat more constructive. While earnings expectations are generally falling, our intelligence seems more consistent with a moderation in earnings growth rather than outright contraction, with

**EXHIBIT 2: Global economy decelerating**



Note: Data shown for 30 largest world economies  
Sources: Haver Analytics, FMR Co.

**EXHIBIT 3: Higher rates biting in Canada**



\* CPI mortgage interest cost component deflated by total CPI  
Sources: Statistics Canada, Haver Analytics, FMR Co.

very few stories of companies hitting the kind ‘sudden stop’ that markets had fretted about. However, our equity colleagues in Canada are generally less sanguine regarding the outlook for Canadian companies, as has been the case for some time.

The **valuation** pillar is also more constructive, at least relative to recent years. Through 2018, equity P/E's fell, government bond yields rose and credit spreads widened. This cheapening across asset classes is encouraging with respect to absolute returns ahead, but is somewhat ambiguous regarding our allocation decisions, given that as asset allocators we are most focused on relative valuations. On net, the valuation improvement in equities – exemplified by the four-multiple-point peak-to-trough decline in equity forward P/E's through 2018 – looks most compelling (see Exhibit 4).

The **sentiment** pillar – where we look to lean against the most popular and crowded trades – is commonly the hardest to get a handle on, and the current period is no exception. Investors were clearly gripped by fear in the fourth quarter, but have equally clearly breathed

a sigh of relief with the rally to start the year, leaving ambiguous the signal we are getting from the breadth of the sentiment and positioning indicators we look at.

Overall, the signals with respect to risk assets coming from each of our four pillars have evolved over the past year, but the general notion of ‘cross-currents’ remains intact. This, coupled with the historical experience in late cycle of lower returns, higher volatility and a generally wider range of outcomes for markets, keeps us in a broadly neutral stance when it comes to equity exposure.

We continue to try to add value instead with active intra-asset class positions, notably a rotation away from North American (particularly Canadian) equities towards emerging markets and Japan, which look relatively inexpensive and still largely overlooked by most investors. On the fixed income side, we have generally reduced our exposures to lower credit-quality sectors such as high yield bonds, floating rate notes and convertible bonds. We also expect that the late-cycle volatility which tends to reduce the reliability of the opportunities for active asset allocators may actually increase the opportunities for our stock-pickers, which they indeed have tended to report over the past several weeks.

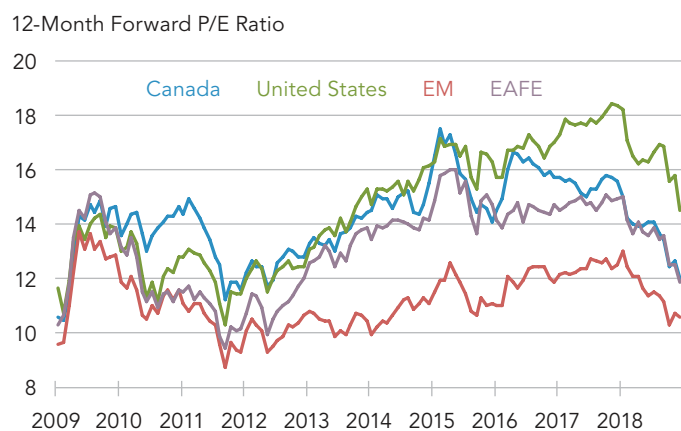
Regardless, our job as asset allocators will remain the same – to maximize return and manage risk for each of the funds under our care, with the goal of making the whole greater than the sum of its parts.

David Wolf and David Tulk, February 4, 2019



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#### EXHIBIT 4: Equities cheaper around the world



Note: Based on consensus forward earnings.  
Sources: Factset, FMR Co.

EXHIBIT 1

Fidelity multi-asset class fund	Morningstar category	Performance 1 yr	Peers beaten %, 1 Yr	Number of funds in the category, 1 Yr	Performance 3 Yr	Peers beaten %, 3 Yr	Number of funds in the category 3 Yr	Performance 5 Yr	Peers beaten %, 5 yr	Number of funds in the category 5 Yr	Performance 10 Yr	Peers beaten %, 10 Yr	Number of funds in the category 10 Yr	Performance since inception	Peers beaten since inception	Number of funds in the category since inception
Fidelity American Balanced Fund F	Global Equity Balanced	3.84	98	1,246	4.39	84	934	-	-	-	-	-	-	7.49	98	779
Fidelity Asset Allocation Private Pool F	Canadian Neutral Balanced	(0.05)	100	719	3.15	49	609	5.65	93	478	-	-	-	6.69	89	337
Fidelity Balanced Income Private Pool F	Canadian Fixed Income Balanced	(0.24)	88	568	2.92	78	469	5.05	98	384	-	-	-	5.62	93	202
Fidelity Balanced Managed Risk Portfolio F	Global Neutral Balanced	(0.47)	84	1,544	-	-	-	-	-	-	-	-	-	3.90	81	1,285
Fidelity Balanced Portfolio Series F	Global Neutral Balanced	(1.38)	76	1,544	3.45	66	1,135	5.82	82	835	8.58	87	365	5.04	81	199
Fidelity Balanced Private Pool Series F	Global Neutral Balanced	(1.74)	72	1,544	3.53	68	1,135	5.65	79	835	-	-	-	6.65	76	406
Fidelity Canadian Asset Allocation F	Canadian Equity Balanced	(2.85)	86	491	3.74	53	397	4.48	79	322	6.81	64	172	5.64	76	35
Fidelity Canadian Balanced Series F	Canadian Neutral Balanced	(2.36)	80	719	3.40	58	609	5.42	91	478	8.47	95	179	6.83	90	40
Fidelity Conservative Income Fund F	Global Fixed Income Balanced	1.17	95	664	2.32	60	412	-	-	-	-	-	-	3.01	83	340
Fidelity Conservative Income Private Pool F	Global Fixed Income Balanced	1.23	96	664	2.49	65	412	-	-	-	-	-	-	4.03	89	295
Fidelity Conservative Managed Risk Portfolio F	Global Fixed Income Balanced	0.57	92	664	-	-	-	-	-	-	-	-	-	3.07	90	541
Fidelity Dividend Series F	Canadian Dividend & Income Equity	(1.93)	87	637	4.39	36	519	5.31	86	388	9.58	81	195	8.05	90	83
Fidelity Global Asset Allocation Private Pool F	Global Neutral Balanced	1.37	93	1,544	-	-	-	-	-	-	-	-	-	0.69	91	1,529
Fidelity Global Balanced Portfolio F	Global Neutral Balanced	(0.44)	85	1,544	3.78	75	1,135	6.77	89	835	9.13	93	365	5.10	84	199
Fidelity Global Dividend Series F	Global Equity	(2.55)	71	1,923	2.88	37	1,338	8.67	74	986	10.20	74	491	4.25	63	323
Fidelity Global Growth Portfolio Sr F	Global Equity Balanced	(1.27)	87	1,246	4.93	91	934	7.71	94	639	10.98	98	322	5.74	94	207
Fidelity Global Income Portfolio Sr F	Global Fixed Income Balanced	0.57	91	664	2.91	82	412	5.96	100	238	7.99	95	124	5.13	93	68
Fidelity Global Monthly Income Ser F	Global Neutral Balanced	1.40	93	1,544	3.27	62	1,135	8.19	95	835	9.45	95	365	5.16	85	199
Fidelity Growth Portfolio Series F	Global Equity Balanced	(2.70)	77	1,246	4.36	83	934	6.54	87	639	10.00	92	322	5.50	92	207
Fidelity Income Allocation Series F	Canadian Fixed Income Balanced	1.36	98	568	2.79	72	469	4.81	96	384	9.70	100	166	8.07	100	85
Fidelity Income Portfolio Series F	Global Fixed Income Balanced	(0.02)	79	664	2.76	75	412	5.21	94	238	7.33	89	124	4.93	85	68
Fidelity Monthly Income Series F	Canadian Neutral Balanced	(1.17)	96	719	3.35	56	609	4.38	77	478	9.13	99	179	7.83	98	86
Fidelity NorthStar Balanced Sr F	Global Fixed Income Balanced	1.38	98	664	1.80	41	412	-	-	-	-	-	-	6.98	100	266
Fidelity Tactical Strategies Series F	Tactical Balanced	(1.96)	77	390	4.22	86	270	6.22	99	166	-	-	-	6.20	83	83
Fidelity US Gr & Inc Private Pool F	Global Neutral Balanced	6.07	100	1,544	5.23	96	1,135	9.53	99	835	-	-	-	10.52	99	795
Fidelity US Monthly Income Ser F	Global Neutral Balanced	3.59	98	1,544	4.07	81	1,135	9.27	98	835	-	-	-	10.69	99	671

Source: Morningstar, as at December 31, 2018.

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David Wolf is a portfolio manager for Fidelity Investments. He is the co-manager of Fidelity Managed Portfolios, Fidelity Canadian Asset Allocation Fund, Fidelity Canadian Balanced Fund, Fidelity Monthly Income Fund, Fidelity U.S. Monthly Income Fund, Fidelity U.S. Monthly Income Currency Neutral Fund, Fidelity Global Monthly Income Fund, Fidelity Dividend Fund, Fidelity Global Dividend Fund, Fidelity Income Allocation Fund, Fidelity Balanced Managed Risk Portfolio and Fidelity Conservative Managed Risk Portfolio. He is also portfolio co-manager of Fidelity Conservative Income Private Pool, Fidelity Asset Allocation Private Pool, Fidelity Asset Allocation Currency Neutral Private Pool, Fidelity Balanced Private Pool, Fidelity Balanced Currency Neutral Private Pool, Fidelity Balanced Income Private Pool, Fidelity Balanced Income Currency Neutral Private Pool and Fidelity U.S. Growth and Income Private Pool.

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## Endnotes

The quartiles divide the returns of all funds in a category into four equal regions. Expressed in terms of rank (1, 2, 3 or 4), the quartile measure shows how well a fund has performed compared to all other funds in the same category as defined by Morningstar, and are updated monthly. For multi-series funds (Series A, Series B etc.), each series is rated separately and counted as a fraction of an investment within this scale, which may cause slight variations in the distribution percentages. This accounting prevents a single portfolio in a smaller category from dominating any portion of the rating scale. The top 25% of funds (or quarter) are at the first quartile, the next 25% of funds are at the second, and the next group is at the third quartile. The bottom 25% of funds with the poorest performance are at the fourth quartile.

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