

## Fidelity for fixed income: Summary video

**Sri Tella:** What really differentiates Fidelity is that it has a proven, team-driven, consistent investment process that's proven to add value to our clients over time.

**Kevin Nielsen:** I think the real advantage that Fidelity fixed income has is the willingness to invest in research. I think that's what we realize our competitive advantage is – not just to have a lot of people looking at things, but trying to look at things differently and coming up with a unique perspective.

**Mike Foggin:** You cannot be a small domestic player in this global market. We believe that we have the integrated resources around the world to actually find the value that you're looking for.

**Eric Mollenhauer:** We're going to throw everything we have at making sure that we're coming out with the best outcome here. I want to be playing for a team that is constantly investing, constantly striving, investing more than the competition, to get to the right conclusion.

**Carrie Saint Louis:** I feel very fortunate working in research at Fidelity; we have our global scale and strength. We all have a very sharp focus on trying to get the best risk-adjusted returns for our shareholders in our funds.

**Michael Plage:** Fidelity is a private company, so we're not beholden to shareholders on a quarterly basis, and when others are cutting back we're able to invest in our resources.

**Catriona Martin:** What you're going to get is a stable partner with a solid investment team that has a proven track record that they can deliver consistent risk-adjusted performance for clients.

**Jeff Moore:** When I look at the future of Fidelity, it's so bright – and I'm not sure exactly how things will all evolve, but it really won't matter, because we'll have all the building blocks and pieces to be successful.

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